

CURRICULUM VITE

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NEERAJ SINHA

OBJECTIVE

To build a prosperous and successful carrier by performing with virtue, integrity an undertaking can Important responsibility in or to assure to the progress of the organization with the help of the organization With the help of Management.

SUMMARY

- Over **ten** years of experience working in diverse retail sales and customer service environments.
- Maintain excellent customer service skills and a proven record as a top sales performer.
- Hardworking, energetic, and reliable; recognized for assuming additional responsibilities.
- Excellent problem solver with strong sales analysis and reporting skills.

EXPERIENCE

Designation : **SALES MANAGER**
Company : **GHANPRIYA ENERGY SOLUTION PVT LTD.**
Company Profile : SOLAR ENERGY
Duration : July 2023 to till date.

Designation : **ASST. STORE MANAGER**
Company : **UNICORN LTD.**
Company Profile : Retail
Duration : Sep.2017 to May 2022

Designation : **ISC (IPHONE SOLUTION CONSULTANT)**
Company : **CHANNEL PLAY LTD**
Company Profile : Retail
Retail Duration : Sep.2014 to Aug. 2017

Designation : **SEC**
Company : **SAMSUNG (MOBILE)**
Company Profile : Retail
Duration : March 2014 to sep 2014

Designation : **CSS**
Company : **CROMA (A TATA ENTERPRISASE)**
Company Profile : Retail
Duration : 14th Feb.2011 to march 2014

Designation : **Cashier**
Company : **Big Bazaar**
Company Profile : Retail
Duration : June 2010 to 10th Feb. 2011

KEY RESPONSIBILITIES

- Visual Merchandising & to Promote Suggestive Selling.
- Cashiering at the Cash Till. & submit the Cash at the EOD time. ..
- Responsible for inventory level is maintained as per the targets to be achieved.
- Sending stock orders to the planning department for the replenishment.
- Regular physical check of the inventory to maintain the accuracy level.
- Market Research and analysis.
- Working on the various activities to improve the overall footfalls & conversion for the store.

- Giving responsibilities to the team members as per their strengths and guidelines to improve on their Weaknesses.
- Handling customer queries and problems.

FLOOR PROFILE

- Presentation of the section.
- Control on shrinkage & securities.
- Customer relationship management.
- Take care of customer requirement in terms of products & service.
- Implementations of new ideas, Promotion & Offers with maintaining margins.

EDUCATIONAL QUALIFICATION

Graduation from **MD University**

Intermediate from **N.I.O.S.**

Matriculation from **Haryana Board**

ADDITIONAL QUALIFICATION

Diploma in Retail Management From **K. S . Accadmey.**
Basic Knowledge of Computer.

PERSONAL DETAILS

Father's Name : Sh. Sanjay Sinha
D.O.B : 18th Nov.. 1988
Nationality : Indian
Languages known: English & Hindi
Marital status : Single
Hobbies : Playing Cricket, Listening Music

Date:.....

NEERAJ SINHA

Place:

