



# Abdullah Asad

## Training Manager/BDM

A highly motivated and qualified safety professional & Off Plan Property Consultant in UAE seeking suitable Project Management, Safety Consultant, and Management opportunities. Highly transferable skills and abilities, an exemplary work ethic and am driven by delivering quality and innovative outcomes for my employer and stakeholders. To be a part of a highly motivated organization where I can find an opportunity to polish/groom myself and be promoted.

## Contact

### Phone

+971544740725

### Email

German.aa26@gmail.com  
consultant@eduskilstrainings.com

### Nationality

Pakistan

### Driver's License

UAE LTV Manual

### Marital Status

Married

## Education

### 2012

#### Bachelors of Business Administration BBA (4 years)

Islamic University of Pakistan

### 2008

#### Intermediate In Commerce (I.COM)

Punjab College, Rawalpindi Pakistan

### 2006

#### Matriculation

Saint Mary's Academy, Rawalpindi Pakistan

## Expertise

- Occupational Safety Training Management and Business Development.
- Operational Planning and Execution
- Multi-tasking
- Work well under pressure and meet deadlines

## Experience

### July 2022

Eduskills Technical and Occupational Skills Training LLC

#### Training Manager

- HSE Trainings for all domains
- Understanding training trends and making the training matrix.
- Organizing and conducting department managers EHS trainings.
- Educate all employees on HSEQ program initiatives
- Ensuring continuous improvements within the quality control system and safety culture within the organization.

### Jan 2021 - July 2022

PTA Training & Education

#### Health & Safety Trainer / Business development Manager

- I had been their OHS safety Trainer.
- Training Development & delivery with new & existing clients.
- ISO Consultancy & Implementation

### Oct 2017 - Dec 2020

NEMC OCCUPATIONAL SAFETY TRAINING LLC

#### Health & Safety Trainer / Manager UAE Office Location

- Basic safety trainings
- First aid TRAINER (DUBAI AMBULANCE) License Number: PT2019023 IADT TRAINER (HABC UK)
- DROPS TRAIN THE TRAINER (USA)
- FIRST AID INSTRUCTOR LEV 3 HABC UK
- OHSMS ISO 45001:2018 Lead Auditor Course
- Dubai Municipality & Trakhees Approved trainer

### Nov 2015 - Oct 2017

Etisalat Smb Channel Partner | UAE

#### Key Accounts Manager Corporate Accounts

- Taking Care Corporate Clients with Etisalat
- Assisting them with their everyday needs
- Looking Out in Market For New Business
- Etisalat After Sale Services
- Broader Client Service Management responsibilities in relation to client movements,
- Location, discipline and well-being.

- Effective Communication and Interpersonal Skills.
- Problem-Solving

## MANAGEMENT SKILLS

- Leadership
- Motivational Skills
- Emergency Management
- Decision-Making
- Delegation and Timely Task Execution
- OHS Training
- Deadline Management
- Performance in High-Pressure Environments.

## COMPUTER SKILLS

- Oracle Financial
- Quick Book
- Peachtree
- E-mail & Internet applications
- MS Office (Word, Excel, Outlook, Microsoft outlook)

### Jun 2013 – Oct 2015

Auto Connections | Bahria Town, Rawalpindi, Pakistan

#### Business Development Manager

- Performed sales activities on major accounts and negotiates sales price and discount in consultation with the head office
- Reviews progress of sales roles throughout the company
- Formulates all sales policies, practices and procedures
- Accurately forecasts annual, quarterly and monthly revenue streams Reviews expenses and recommends economies.
- Personal assistance to managing director.

### Sep 2011– April 2013

AXACT | Dha, Islamabad Pakistan

#### International Sales Executive

- Employed as an International Sales Officer with additional responsibilities for IT Coordination within the Reception & Process Department.
- Maintenance of a range of record keeping data systems to ensure the smooth flow of client information across the call center.
- Maintaining the safety and security of clients as required
- Maintaining compliance with OH&S standards and center policy and procedures Sept 2010 – Jan 2011

### Feb 2008 – March 2010

A project of the Beacon House School System, Pakistan

#### Admin Officer the Educators

- Maintenance of a System Management Software program in relation to Student Records and Payments
- Development, management and maintenance of a Computer Lab for students
- Conducting in house training, including health and safety training
- Coordination of the transportation of students
- Liaison with Educational Authorities as required

## Certifications

### OCCUPATIONAL HEALTH & SAFETY COURSES /APPROVALS:

- BSC DIPLOMA LEVEL6 (OCCUPATIONAL HEALTH & SAFETY)
- LEVEL 3 IADT (HABC)Train the trainer
- IOSH MS
- DCAS (DUBI AMBULANCE) APPROVED TRAINER
- FIRE SAFETY TRAINER
- HABC LEVEL3 AWARD IN DELIVERING TRAINING
- HABC FIRST AID AT WORK LEVEL 3 (TRAINER/INSTRUCTOR)
- HABC FIRST AID AT WORK & SAFE USE OF AED.
- DROPS Train the Trainer
- ISO 14001:2015 (IRCA)
- ISO 9001:2015 (IRCA)
- ISO 45001:2018 (IRCA)
- AOSH UK ADVANCED DEFENSIVE DRIVING CERTIFICATE Level 3
- Nebosh IGC (Awaiting Result)

## Reference

Reference will be furnished on Request.