

# Muhammad Yasha Imran



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## Profile

Experienced professional with a strong background as a Supervisor/Assistant Manager in Hotel Apartments, I have developed expertise in managing daily operations, overseeing staff, and ensuring exceptional guest service. Additionally, I have successfully managed and supervised grocery store operations, including inventory control, sales growth, and staff training. My experience extends to e-commerce, where I have been involved in Amazon product selling, utilizing data management skills to optimize product listings, track sales, and drive business growth. I am proficient in managing both in-person and online operations, with a keen ability to streamline processes, enhance customer satisfaction, and deliver strong business outcomes.

## Experience

01/2024 – PRESENT AJMAN, UAE

### Supervisor/Assistant Manager Alsour Alsiyini Alazeem Hotel Management S.P.C-L.L.C

- **Day-to-Day Operations:** Manage daily operations of hotel apartments, ensuring smooth guest services, housekeeping, and maintenance.
- **Team Management:** Lead and train staff, making sure they follow company standards and provide excellent service.
- **Budgeting & Cost Control:** Assist in managing the budget and expenses for the property to maximize profits.
- **Documentation:** Experienced with processing Tasdeeq (employment verification) and NOC (No Objection Certificate) for residents.
- **Problem Solving:** Handle emergencies and resolve issues quickly to keep operations running smoothly.

#### Grocery Store Management:

- **Inventory Management:** Oversee stock levels, ensuring the store is always well-stocked with fresh items.
- **Sales Growth:** Track sales and find ways to improve revenue through promotions and product placement.
- **Financial Tracking:** Help with budgeting and keep track of expenses while ensuring product quality.

## Experience

01/2023 – 12/2023

DUBAI, UNITED ARAB EMIRATES

### Amazon Product Reselling and Data Management Amazon Product Reselling Experience:

- **Product Research & Sourcing:** Expertise in identifying profitable products using tools like Jungle Scout and Keepa to analyze market trends and competitor pricing.
- **Listing Optimization:** Skilled in creating optimized product listings with keyword-rich titles, descriptions, and high-quality images to boost visibility and conversions.
- **Inventory Management:** Proficient in managing stock levels, using Amazon FBA and FBM to ensure timely deliveries and minimize fees.
- **Marketing & Promotions:** Knowledge of Amazon PPC, Lightning Deals, and A+ Content to enhance sales and product ranking.
- **Customer Relations:** Efficient in handling customer inquiries and returns, ensuring satisfaction.

#### Data Management Skills:

- **Data Analysis:** Advanced skills in Excel/Google Sheets for data analysis, trend tracking.
- **Reporting & Visualization:** Experienced in creating reports and dashboards in Excel or Power BI to communicate insights and key metrics.
- **Data-Driven Decisions:** Utilized data to optimize inventory, listings, and marketing strategies for improved performance.

## Education

05/2022 – 07/2023 ISLAMABAD, PAKISTAN

### ICS | INTERMEDIATE ROOTS INTERNATIONAL COLLEGE

01/2018 – 10/2021 ISLAMABAD, PAKISTAN

### SCIENCE | MATRIC THE EDUCATORS

## Skills

– COMPUTER SKILLS

MS Excel  
MS Word

Professional  
Limited

Data Management

Professional