

HASSAN ALI NAYYER

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Supply Chain Manager

Seasoned Supply Chain Manager with 16 years of experience in logistics, demand and supply planning, operations, fleet management, distribution and efficiently coordinating end-to-end processes to enhance customer service nationwide. Demonstrated ability in stakeholder engagement with sales, procurement and customer services, securing annual savings of CHF 8.1 million through strategic logistics projects. Skilled in managing safety, quality, cost-reduction initiatives, alongside leading IT projects to implement warehouse management systems, optimize route planning and vehicle capacity.

Professional Experience

Al Ghurair Food Distribution, United Arab Emirates

Jul 2024 - Present

Supply Chain Manager (Consultant), Dubai

- Develop and implement strategic supply chain plans and meet organizational objectives.
- Collaborate with senior management to align supply chain strategies with to meet the overall business objectives.
- Lead Sales & Operational Planning S&OP exercise and review.
- Preparing and analyzing Rolling Demand Forecast.
- Implement inventory control measures to minimizing stock outs and excess inventory in all the warehouses.
- Oversee the transportation and distribution of goods to ensure accurate, timely and cost-effective delivery.
- Optimize logistics processes to enhance efficiency and reduce lead times.
- Establish and monitor key performance indicators (KPIs) to measure the effectiveness of the supply chain.
- Analyze data and trends to identify areas of improvement and implement corrective & preventive actions.
- Identify and assess supply chain risks and implementation risk mitigation strategies.
- Develop contingency plans to address potential disruptions in supply chain.
- Implemented Road Net (Route Planning and Optimization Solution)

Nestle UAE Limited, United Arab Emirates

Dec 2022 - Mar 2024

Transport Manager, Dubai

- Planning and execution of all the import shipments in coordination with suppliers, IMPEX, transport providers and warehouses.
- Ensuring the daily sales orders are created by the customer service team.
- Maintain relationships with external and internal stakeholders.
- Manage end to end warehouse operations.
- Plan and execute the daily distribution plan.
- Systematic archiving of the proof of deliveries.
- Successful delivery completion as per the set targets in the service level agreements with customers.
- Manage cost of distribution (COD), on time and full deliveries (OTIF), vehicle capacity utilization (VCU) and productivity of the team.
- Ensure compliance to good practices in transportation maintaining food safety, quality and security.
- Plan demand and supply of the stocks as per the stock cover policy.
- Manage exceptions with minimum lead time ensuring business continuity.
- Data analysis of trucks usage, fuel expenses and sales trends on SKU bases.
- Track and Trace of the fleet.
- Safety, quality and sustainability lead.

Nestle Middle East, United Arab Emirates

Jun 2018 - Nov 2022

Physical Logistics Projects Specialist, Dubai

- Strategy planning and development according to the running market trends aiming to enhance, safety, productivity and reductions in costs.
- Managing MENA physical logistics projects pipeline yielding an annual savings of at least CHF 8.1 million year on year since 2019.
- Validation of running standard operating procedures and reviewing them as per the outcomes of the running trends.
- Benchmarking industry standards and implementing them in house as per the business cases outcomes.
- Creator and custodian of the MENA physical logistics dashboard on Power BI to report damages, freshness, slow moving stocks, storage costs and import containers utilization.
- Regular internal and external audits.
- Cost Saving tool (i-Nexus), Warehouse management system (SAP) and BCP (MES) super user.

- Guiding the teams across MENA region to overshadow their short comings and improve.
- Sustainability champion for the supply chain department.
- Dealing with cross border suppliers to work on their Container Utilization to save in Emissions and Cost during transportation.

Nestle Dubai Manufacturing, United Arab Emirates
Logistics and Warehouse Supervisor, Dubai

Sep 2008 - May 2018

- Managed daily end to end operations of the warehouse, including inbound, storage, and order picking on the principles of first expire first out (FEFO), and shipping of products while ensuring compliance with safety regulations, inventory controls and best practices to maintain a safe working environment.
- Organizing and managing the layout of the warehouse to optimize storage capacity and accessibility while monitoring and maintaining the housekeeping and safety of the warehouse environment as per the Nestle standards.
- Monitoring the ageing and slow-moving stocks to reduce bad goods
- Maintain inventory accuracy of 99.9%.
- Lead autonomous and preventative management of the maintenance and condition of bins, racks, forklifts, vehicles and warehouse infrastructure to ensure uninterrupted operations with minimal downtime.
- Identified areas for process improvement within the warehouse operations by strategically implementing innovative tools or procedures to enhance efficiency, reduce costs and optimize workflows.
- Liaised with third-party carriers and transportation providers to arrange for the transportation of goods, monitored carrier performance and addressed any issues related to transportation services.
- Management of the 3PL warehouse for the factory while ensuring minimum costs and operational continuity with zero downtime.
- Led the Lean Value Stream Pillar leading the delivery stream and served as a trainer for several LVS tools, guiding teams in optimizing operational efficiency and streamlining workflows.
- Spearheaded the warehouse's participation in audits, ensured goal congruence, provided effective education and training, focused improvement approach, facilitated Lean Value Stream sessions and elevated engagement in Continuous Excellence modules.
- Certified coach for GSTD, DMAIC and SMED methodologies.
- Logistics Lead in Goal Alignment, Education & Training, Focus Improvement during the TPM journey of the factory

Education

Hamdard University, Islamabad, Pakistan, Masters in Business Administration, Jan 2007 - Mar 2008

Hamdard University, Islamabad, Pakistan, Bachelors in Business Administration (Hons), Feb 2004 - Dec 2006

Projects

Al Ghurair Food Distribution, Road net Implementation for Route Planning and Optimization, Dubai, **Aug 2024 - Oct 2024**
 United Arab Emirates

Nestle UAE Limited, Warehouse relocation in UAE, Dubai, United Arab Emirates **Aug 2022 - Nov 2022**

Nestle Middle East, Certified the Qatar 3PL warehouse as a Zero Waste to Landfill facility, Doha, Qatar **Sep 2021 - Jan 2022**

Nestle Middle East, Warehouse relocation in Qatar, Doha, Qatar **Mar 2020 - May 2020**

Nestle Middle East, Implementation of Pedestrian Alert System in MHEs, Dubai, United Arab Emirates **Jun 2019 - Sep 2019**

Core Competencies

Systems Warehouse Management Systems, Power BI, SAP

Warehouse Management Inventory Management, Zoning, ABC Analysis, Fleet Management, Team Management, Stock Control

Planning Demand Supply Planning, Stock cover, Demand Forecasting, ABCXYZ Analysis, SIPOC

Operational Excellence Pareto, Go- See- Think- Do, DMAIC, SMED, Measures Cascading, Change Management, Lean Logistics, Education and Training, Goal Alignment