



Mr. Sheik Mohammed Zunaid P

+971 588929310

UAE

mohammedzunaid@ymail.com
Visa status- Visit (UAE)

Area Of Interest

- Customer service
- Sales Executive

Personal Details

- Date Of Birth:13/05/1989
- Nationality: Indian
- Marital Status: Married
- Passport No: V2024228
- Driving License:India

Languages known

- English
- Malayalam
- Hindi

Personal Skills & Strengths

- Excellent computer skills
- Well motivated and goal oriented
- Excellent in interpersonal skills and organizational skills
- Hardworking, systematic and committed to work with integrity
- High trainable, fast learner, dynamic, self motivated, innovative and competent.
- Ability to lead, motivate and inspire others, a committed team player
- Friendly, approachable, outgoing personality with a positive outlook

RESUME

Profile Summary

I am a dedicated, organized, and methodical individual. I have good interpersonal skills. Excellent team worker, keen and very willing to learn and develop new skills. I have an active and dynamic approach to work and getting things done.

Professional Experience

- **Grand Continent Hotel, Bangalore, India**
March 2022 to October 2024
- **Sales Executive, Highline Auto Dubai, UAE**
December 2018 to February 2022
- **Assitant Manager, OAKS AND FERNS Bangalore, India**
February 2017 to June 2018
- **Customer Service Agent, AIR INDIA AIRLINES Manglore, India**
September 2013 – September 2016

Educational Qualification

Bachelor of Business Administration, Aviation
(DR CV RAMAN University)

Professional Strength

- Meet with potential clients to determine their needs
- Meeting with clients virtually or during sales visits.
- Demonstrating and presenting products.
- Establishing new business.
- Maintaining accurate records.
- Attending trade exhibitions, conferences, and meetings.
- Reviewing sales performance.
- Negotiating contracts and packages
- Update sales manager daily.
- Resolve customer complaints.
- Investigate and solve inventory problems.
- Handle promotional discrepancies.
- Manage promotional materials for the store.
- Developing sales reports to show actual vs. predicted.
- Train sales team and provide sales goals.
- Track expenses.