






MAHESH KUMAR GOPALAN

About me

For the last 18 years, I have been working in the textile industry, but I am still eager to learn new things.

CONTACT DETAILS

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 +919930805686 /00 971556247274
 B-cabin Road, Moti Ram Park,
Mumbai Ambernath 421501,
India

Date of birth: 19. 10. 1974

SKILLS

Analytical thinking - Skillful

Communication skills - Skillful

Oral and Written communication - Skillful

Critical thinking - Skillful

LANGUAGES

English - Advanced (C1)

INTERESTS OR HOBBIES

Travelling and Learning New things, music, movies, Social Work.

DRIVING LICENSE

A, B

Work experience

NOV 2024 – PRESENT	STEIGENS GENERAL TRADING LLC. SALES MANAGER, Dubai, UAE Developed and implemented sales strategies, Set clear sales targets, Managed and coached a team of 10+ sales representatives, Established and maintained strong customer relationships, Coordinated with marketing and product teams, Created sales forecasts. Weekly Order Status Report to Buyer and Management
MAY 2016 – APR 2024	MGR TRADING COMPANY OFFICE MANAGER, Mumbai, India Fabric Order Placing, QC Report, Follow-ups with Cutting Master, Mills Follow-ups, Inspection of Garments, Packing Instructions, Weekly Order Status Report to Buyer and Management
APR 2010 - DEC 2015	EXPORT MECHANDISER G.M FABRICS, Mumbai, India Order Placing to Factory, Sampling, New Developments, Weekly Order Status Report to Buyer and Management, Factory visits, arrange samples for Exhibitions abroad, Client visits abroad.
JULY 2003 - SEP 2009	FABRIC MERCHANDISER UNITED CREATIONS L.L.C, Amman, Jordan Fabric QC Report, Follow-ups with Cutting Master, Mills Follow-ups, Inspection of Garments, Packing Instructions, Weekly Order Status Report to Buyer and Management, Visiting Other Factory at Egypt, Dubai and China.
APR 1999 - MAR 2002	SALES COORDINATOR DEFIANCE KNITTING INDUSTRES PVT LTD, Ambarnath, Mumbai, India Fabric Order Issue, Fabric QC Report, Follow-ups with Factory Manager, Fabric Packing Instruction, Weekly Order Status Report To Buyer and Management.
MAY 1993 - OCT 1998	ALL-ROUND SHREE KRISHNA KNITWEAR PVT LTD, Navi Mumbai, India Daily Orders, Emails and follow-ups, Fabric Inspection & Reports, Marketing & Sales, Client Visit and payment follow-ups, Daily report from Supervisors of Finishing, Dyeing, Dispatch.

Education

MAY 1990 - MAR
1992

HSC
Commerce Mumbai,
India